

MAMMOTH MILLET

NEW

**Soya UK Industrial Millet
Contract for 2027**

*New Industrial Millet Contracts with
Fixed Price & Movement*



Movement Window	Price for dry millet at 14% Moisture and less than 2% admix
Harvest to December	£320/t ex-farm
Jan / Feb	£330/t ex-farm
March / April	£340/t ex-farm
Crops moved to store in May	£350/t ex-farm



Millet Suitability Map

*Areas where you can
successfully grow Mammoth Millet*

Summary of Details

2027 will be the third year of our Industrial Millet Contract and it is increasingly popular with growers. Our Industrial Millet contract not only pays well above the open market value, but allows us to offer you a fixed price contract and fixed movement windows.

Movement is to a fixed schedule and all crops will be off farm by late May. Any crops still on farm at the beginning of May, will be purchased off farm by Soya UK and taken into storage at our expense – thus ensuring that all crops will be moved by late May at the latest.

The table below shows the basic outline of our new contract offer for 2027.

Movement Window	Price for dry millet at 14% Moisture and less than 2% admix	Total Contract acreage available	Payment date
Harvest to December	£320/t ex-farm	400 acres	Standard 28th of the month in the month following movement
Jan / Feb	£330/t ex-farm	500 acres	
March / April	£340/t ex-farm	600 acres	
Crops moved to store in May	£350/t ex-farm	900 acres	

Growers need to be current members of an assurance scheme, such as Red Tractor, and will need to provide details of this on the contract and complete a grain passport with a valid in-date sticker at the time of crop movement.

Market standards for this new industrial contract are simple. They are much the same as the normal contract we have operated in the past, with a market standard of 14% moisture and 2% admixture. One additional criteria, however, is that it must not have a musty or noxious odour to it – which means that crops must be dried a.s.a.p. after harvest to prevent them from heating up or going musty.

To help with this, we will once again be operating our drying, cleaning and storage service for harvest 2027. This will allow growers who struggle with the drying of their crop to get it sorted before it threatens to get mouldy or musty, which would otherwise disqualify the crop for this market.

- Obviously, this will incur charges for drying, cleaning & storage.
- There will be associated weight loss with the drying & cleaning.
- Crops will be paid for when they move from storage to market – not on intake.
- A full audit chain will be provided to demonstrate the weight loss to cleaning and drying and also show when the crop is moved out of store.

Of course, we will still be operational in the bird seed market and any crop deemed unsuitable for the industrial market will still be able to be marketed in the bird market at normal market values.

Industrial Millet Cleaning & Drying Arrangements for Autumn 2027

Date of Store Intake	Cleaning & Drying Charges	Weight Loss to cleaning & drying	Movement from Store to market	Base price based on 14% moisture and 2% admixture.	Payment Date
Any time after harvest	According to charges listed below.	Weight loss will be accounted for and details provided.	Harvest to December	£320/t ex-farm	28th of month after the month of marketing out of store
			Jan / Feb	£330/t ex-farm	
			March / April	£340/t ex-farm	
			May onwards	£350/t ex-farm	

Industrial Millet Cleaning and Drying Charges for Autumn 2027

Based on reducing moisture content to 14% and admix to 2%.

Intake Moisture %	Drying Cost £/tonne
14.0 or Below	0
14.1 – 14.5	£9.50
14.6 – 15.0	£13.50
15.1 – 16.0	£15.50
16.1 – 17.0	£17.50
17.1 – 18.0	£19.50
18.1 – 19.0	£21.50
19.1 – 20.0	£23.50
20.1 – 21.0	£25.50
Above 21%	By Discussion

Intake Admix %	Cleaning Cost £/tonne
2.0% or Below	0
2.1 – 3.0	£9.00
3.1 – 4.0	£9.00
3.1 – 4.0	£9.00
4.1 – 5.0	£9.00
5.1 – 6.0	£9.00
6.1 – 7.0	£9.00
7 +	£12.00
Cleaning Charges based on one pass, if second pass required cost is £14.00/t	

- Storage charges £0.49 t/week (For crop taken in earlier than nominated movement slot).
- Weighbridge £9.00
- Handling of already- dry and clean loads going into storage £5.00 /t
- Loads, which may be exceptional in their moisture / admixture/ mustiness will be priced by agreement.
- **There is no tolerance within this industrial contract for mouldy or fusty samples.** As a result, growers who are likely to struggle with drying and storage, should book this service in advance.
- Losses are expected to be (but not guaranteed to be) at the same % as the admix % estimate at intake.

Seed Prices / Sowing rates for 2027

- Seed price will be £47.50 per acre
- Sowing rates will be in the usual range of 18-25kg per acre.

Additional Notes on Industrial Millet Contract

- Under normal circumstances, growers will nominate a window for movement, Soya UK will move the crop at some point within that window, and payment will be on the 28th of the month in the month following the month of movement (eg. Crops moved in January will be paid 28th of February).
- If a grower nominates a later movement window, but Soya UK choose to move the crop earlier, then Soya UK will pay the price associated with the originally nominated window (ie. Soya UK will pay the higher price).
- If a grower nominates an earlier movement window, but circumstances dictate that Soya UK choose to move the crop in a later movement window, then Soya UK will pay the price associated with the later window (ie. Soya UK will pay the higher price).
- Late Samples - Growers must submit a sample ASAP after harvest. Crop CANNOT move without the sample being verified for moisture, admix and odour, and we cannot move a crop prior to Christmas if you don't submit your sample until December the 24th.....
- If a grower nominates an earlier movement window, but Soya UK are unable to move the crop until later due to the grower not getting the crop dry on time, or not submitting the sample, or not being able to load for whatever reason, or some other scenario beyond the control of Soya UK, then Soya UK will pay the price associated with the originally nominated window (i.e. procrastination in the latter part of your nominated window will not get you a higher price).
- Smelly Samples - It is IMPERATIVE that crops are not allowed to go musty or develop a noxious odour. Any sample deemed unsuitable will be marketed in the open market bird feed market and the fixed price no longer applies.
- Where the crop is moved off farm and into store at the growers request, this will incur storage and handling charges as well as any cleaning and drying charges that may be necessary to bring it within specification.
- Payment - Where a crop is moved early at the growers request, the crop will not be paid for until the crop is moved out of store. Movement to storage, is not deemed to be sold, it is deemed to be sold when it comes out of store and is marketed.
- Whether a crop is moved early or as part of a standard call, then the 14% moisture and 2% admix standards will apply. Where the crop exceeds these standards, then obviously a cleaning and drying charge will apply as well as potential storage and handling charges.
- The fixed price contract applies to full loads. Soya UK always endeavour to marry up part-loads, but where we collect a part-load, any additional haulage charges will be passed on.

Q – What if my desired movement slot is full, and I can't store it any longer than that?

A – Let us take it into store and the storage and handling costs will be largely offset by the increased payment. The biggest implication would be that you would not be paid until it came out of the store or was deemed bought by Soya UK in May at the latest.

Q – What if I am too late to get any acreage in any of these 4 slots?

A – You can still grow with us on an open market basis for the bird seed trade as we have done for the last 20 years. Current estimates are around £300 / tonne for Autumn/ Winter 2026/ 2027.